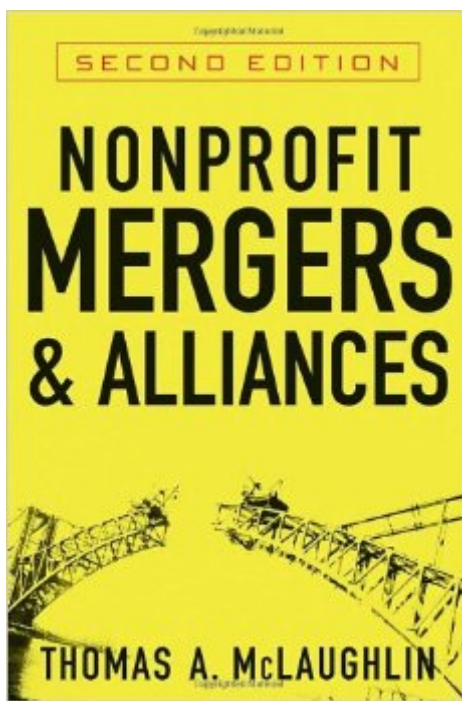


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# Nonprofit Mergers And Alliances



## Synopsis

Clear, practical, step-by-step guidance through the nonprofit merger process Using real-world examples, case studies, and enduring frameworks, *Nonprofit Mergers and Alliances, Second Edition* offers clear, practical, step-by-step guidance through the merger and alliance development process. From assessing feasibility and planning for implementation to post-merger integration, this ground-breaking work points out pitfalls and offers insightful commentary in every chapter. Provides a comprehensive framework for designing and implementing effective collaborations of all kinds Offers the tools needed to effectively collaborate with potential partners Shows how nonprofit mergers are fundamentally different from for-profit mergers-and why board members need to know this Focuses on the needs of the nonprofit sector, including cultural compatibility and compassionate management practices Shows nonprofit managers and board members how to make their way through the merger process without repeating Wall Street's mistakes Insightful and realistic, *Nonprofit Mergers and Alliances, Second Edition* equips you with the tools and knowledge you need to create effective collaborations.

## Book Information

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## Customer Reviews

McLaughlin does a painstaking job of providing an indepth analysis of mergers and strategic allainces in america's nonprofit sector. Highly recommended for scholars and students of nonprofit sector. An insightful work!

I rented this book from last semester. Cheaper than purchasing and easy to send back at the end

of rental period. Pleased with the experience

My organization is considering a merger as one option and I found this book quite helpful in providing a significant number of examples of how other organizations have approached mergers in the nonprofit sector. It's obviously quite different from corporate mergers where shares and ownership are involved. His discussion about clear purpose and vision is quite good and he also notes that often mergers occur between organizations that initially have different visions and missions, but can find synergies elsewhere by joining forces. It led me to consider different possibilities for our situation. He does a good job of defining the importance of planning and how organizations should have clear understandings in advance of how they strategically benefit from merging. Due diligence is covered well as is the importance of establishing strong relationships between the executives of the partnering organizations. He also addresses board and funder involvement, noting that it is not unusual to have dissent, particularly at the board level. Finally, he discusses how organizations can handle different financial scenarios to increase the likelihood for merger success. I was able to develop a detailed approach for my board on what to expect and how they should analyze potential partners and situations using the insights and examples he provides. It was the best resource I found on nonprofit mergers.

It's been a handy reference.

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